	January	February	March
NET SALES	\$226560	\$260478	\$304785
Cost of Goods Sold	111328	116024	130239
Selling & Administrative	60983	80874	96847
Shipping	4265	4604	5047
Depreciation	2148	2350	2245
Interest Expense	-2458	-6360	-5600
TOTAL EXPENSES	\$176266	\$197492	\$228778
Earnings Before Taxes	50294	62986	76007
Income Taxes	20118	25194	30403
NET EARNINGS	\$30176	\$37792	\$45604